

Enterprise Discount Program (EDP) by AWS

Service Introduction: An AWS discount varies based on spend commitment but generally starts around 5% or 6% for a three years commitment and can go as high as 17% for a one year commitment if the spend is high enough.

The AWS Enterprise Discount Program is a tailored discount agreement offered to AWS customers demonstrating a history of spending commitment with AWS. The program incentivizes long-term partnerships with discounts on future spending commitments.

TCC can help guide you through the EDP process.

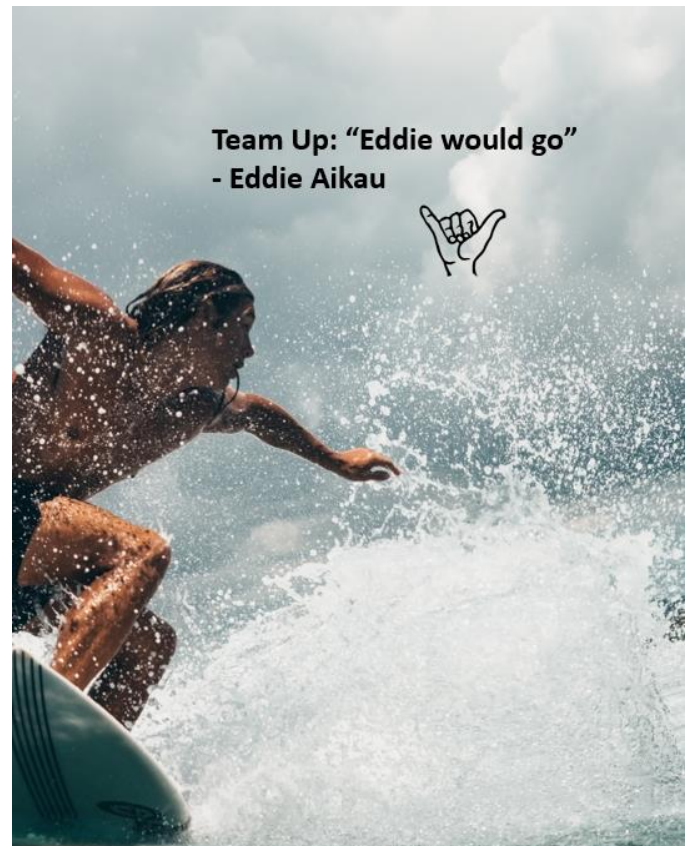
HighLights:

- Save Your SMB Money - Offers deeper discounts, cost savings and value added services
- Minimize Business Risk – the program can aid in making compliant purchases
- Target Audience - This program is specifically designed for SMB's who are on their cloud journey.

Service Overview: AWS customers who qualify for the EDP program have typically spent \$25,000 or more monthly on AWS services and project at least similar spending commitments over the coming years. The discount offer varies based on several factors but a baseline discount for this spend rate commitment could be 5.5% discount on the standard AWS on-demand pricing model. The discount typically scales as you commit to a higher spending amount and longer-term length. AWS EDP offers a steep increase in discount percentage as your spend and commitment increase.

Basically the EDP offers an appreciable flat-rate discount on AWS user fees. This program assists in sustainable scaling in exchange for a long-term commitment from its customers, which usually ranges from 1–5 years of tenure.

The discount rates usually rise with cost and tenure commitments. The majority of AWS solutions and much of the MarketPlace services across all AWS regions are normally covered by the EDP AWS discount program. SMB's have the flexibility to customize enterprise agreements to best meet their needs and maximize the AWS EDP discount.



The biggest advantage of an EDP is that it allows businesses to realize greater cost savings for the AWS services they already use. Without an EDP, eligible businesses are subject to the same pricing as everyone else, even if their consumption of AWS would qualify them for a better price.

Learn More...

