

TCC's Value Proposition for Customers

Service Introduction: Pluralsight's State of the Cloud report found that 75% of business leaders want to build new systems, products and features in the cloud, but only 8% of technologists have extensive experience working with cloud-related tools. With over 300 resources with pro-level capabilities available throughout our consortium to support your business, TCC is that one-stop-shop that SMB's need to go the distance with their cloud journey. Work with one resource team to fully understand your strategic needs, access AWS investment funding on your behalf, and bring experts who can help implement your long-term strategy – TCC is your technology enabler for your required business outcome.

Highlights:

- TCC provides a collaborative approach to application/software development and data integration. We overcome the fragmentations and stalls, especially where this leads to an adverse impact on a company's implementation and cloud management experience.
- AWS Financial Benefits Program Expertise - As customers increasingly migrate workloads to the cloud, the business use case must be explored as well. AWS has programs like the Enterprise Discount Program (EDP) where customers can get discounts on AWS services, programs like the Migration Acceleration Program (MAP) that bring AWS investment monies to customers moving to AWS. Unlock up to \$83,500 AWS Promotional Credits to transform your business with AWS – ask us about “AWS Lift”.
- Cloud cost management is an ongoing obsession at TCC. A free quarterly check-up using TCC's CloudCheckr program is brought to every TCC customer at no charge – you don't even have buy development projects from us to get this service. Let us assess your AWS resource efficiency and remove waste. As part of this TCC services

offering, organizations control their AWS spend, making it easy to manage, govern and scale your cloud with confidence.

- With over 50 services listed on our line-card; everything from application development and data management, to Amazon Connect, a contact center customer experience SaaS offering, TCC can help you with business agility and innovation, cost optimization, operational resilience, website service, virtual advisory board support and technology thought leadership.

Service Overview: As part of the consortium, it's all about strategic leverage. A strategic partnership is a



business relationship between two or more parties that is based on mutual trust, openness, and shared advantages. It can help businesses achieve common goals, such as reaching new markets, expanding customer bases, or diversifying product/service offerings. Come be a part of the consortium – so Team Up!

Learn More...

